



**TODD** Investment Advisors, Inc.

**FOR IMMEDIATE RELEASE**

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## **Todd Investment Advisors Hires New Institutional Marketing Director**

LOUISVILLE – November 9, 2006 – Todd Investment Advisors, Inc. (Todd) announced today the appointment of William P. O'Connor as Senior Vice President and Director of Institutional Marketing & Client Service.

Mr. O'Connor will be responsible for new business development and service of Todd's investment products to institutional clients, including corporate, public, Taft-Hartley pension funds, endowments, and foundations. He will report to Curtiss M. Scott, Jr., CFA, President and CEO. He will be based at the company's Louisville headquarters.

Mr. O'Connor brings with him more than 20 years of investment management experience. He joins Todd from Regions Morgan Keegan Trust in Louisville. As Senior Vice President of the institutional trust department, he developed regional consultant relationships for defined benefit and foundation/endowment clients. Prior affiliations include Fifth Third Asset Management and National City Institutional Trust in business development capacities.

"We are pleased to have Bill on board. His expertise and industry contacts will be a complementary fit for Todd and our intrinsic value philosophy," said Curtiss Scott, President and Chief Executive Officer of Todd.

O'Connor has a Bachelor of Arts and Master of Business Administration from Rollins College.

### **About Todd Investment Advisors, Inc.:**

Todd Investment Advisors, Inc. founded in 1967 and based in Louisville, Ky., is one of the regions oldest and largest money management firms with more than \$4.2 billion in assets under management. Clients include public and private institutions, corporations, mutual funds, third-party platforms and high net worth individuals. Todd Investment Advisors' approach to investments is focused on a proprietary "Price to Intrinsic Value" methodology. The firm utilizes a variety of investment strategies including Relative Value Equity, International ADRs, Managed ETFs, and socially responsible investing. For more information, please visit [www.toddinvestment.com](http://www.toddinvestment.com). Todd Investment Advisors is a subsidiary of Fort Washington Investment Advisors, Inc. and a member of Western & Southern Financial Group®.

### **About Fort Washington Investment Advisors, Inc.**

Fort Washington Investment Advisors, Inc. (Fort Washington), founded May 16, 1990, is the money management and primary investment arm of The Western and Southern Life Insurance Company (Western-Southern), with more than \$26.9 billion in assets\*. Fort Washington is a registered investment advisor under the Investment Advisers Act of 1940 as amended ("the Act"), registration granted

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MEMBER WESTERN & SOUTHERN FINANCIAL GROUP

September 1990, and is a wholly owned subsidiary of Western-Southern, an A++ rated (ratings determined by A.M. Best and are subject to change) insurance company founded in 1888, and part of the Western & Southern Financial Group® (W&SFG). Certain employees of Western-Southern's Finance Department began managing investments for Western-Southern, and its affiliates, in 1984, developing expertise in Fixed Income, Public Equity and Private Equity. Western-Southern formally established Fort Washington in 1990, and subsequently transferred certain members of the Finance Department personnel to the newly formed entity. The purpose of Fort Washington is two-fold: 1) to provide investment expertise to third party national institutional and high net worth clients, and, 2) to continue offering high caliber investment options to the parent company. For more information, visit [www.fortwashington.com](http://www.fortwashington.com).

*\*As of 9/30/06 does not include Todd Investment Advisors, Inc., a wholly owned subsidiary, with \$4.2 billion in assets; or Fort Washington Capital Partners Group, a division for Fort Washington Investment Advisors, Inc., with more than \$1.1 billion in commitments under management and/or advisement.*

### **About Western & Southern Financial Group®**

Western & Southern Financial Group (W&SFG) is a Cincinnati-based diversified family of financial services companies with assets owned and under management in excess of \$39 billion. A Fortune 500 company, W&SFG has received A.M. Best's highest rating of A++ Superior for financial strength, is one of the 10 highest rated life insurance groups in the world based on Standard & Poor's ratings, and is consistently recognized by Moody's and Fitch for financial strength and sound management. With a heritage dating to 1888, the group's affiliates include The Western and Southern Life Insurance Company, Western-Southern Life Assurance Company, Capital Analysts Incorporated,<sup>1,2</sup> Columbus Life Insurance Company, Eagle Realty Group LLC, Fort Washington Investment Advisors, Inc.,<sup>1</sup> Fort Washington Savings Company,<sup>3</sup> IFS Financial Services, Inc., Integrated Investment Services, Inc., Integrity Life Insurance Company, The Lafayette Life Insurance Company, National Integrity Life Insurance Company, Todd Investment Advisors, Inc.,<sup>1</sup> Touchstone Advisors, Inc.,<sup>1</sup> and Touchstone Securities, Inc.<sup>2</sup> For more information, visit [www.westernsouthern.com](http://www.westernsouthern.com). W&SFG is the title sponsor of the Western & Southern Financial Group Masters and Women's Open tennis tournaments.

*1 A registered investment advisor.*

*2 A registered broker-dealer and member NASD/SIPC.*

*3 Member FDIC.*

*Ratings refer to the financial strength of the insurance company and not to the safety, stability or performance of any investment product.*

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